



CAPE COD GATEWAY AIRPORT
COMMISSION MINUTES OF THE REGULAR SESSION
Held at the Cape Cod Gateway Airport
TUESDAY, March 19, 2024

The meeting was held via ZOOM

Commissioners Present:

John T. Griffin, Jr., Chair; John G. Flores, Vice Chair; Norman Weill, Clerk, Wendy Bierwirth; Bradley J. Bailey; Joseph DiGeorge; and Mark Guiod

Commissioners not present:

None

Yarmouth Representative:

Christine Greeley

Airport Staff Present:

Katie Servis, Airport Manager; Chris Bostwick, Senior Project Manager/Airfield Compliance Supervisor; and Suzanne Kennedy, Administrative Assistant to the Airport Manager

Public Members:

Bob Mallard, Airport Solutions Group (ASG); Amanda Chisholm and Katherine Wetherbee, W.S. Development; Paul Phalen, Barnstable; Linda Bolliger, Hyannis Park Civic Association; Sam, Freedom Solar Power; Jim Wolf, Cape Air; Michael Phillips and Helyne Medeiros, Atlantic Aviation; and Bette Ludtke, Barnstable Town Councilor

Call To Order:

Chairman Griffin called the regular meeting of the Cape Cod Gateway Airport Commission to order at 4:04 p.m. He stated this meeting of the Cape Cod Gateway Airport Commission meeting is being recorded and broadcast on the Town of Barnstable's Government Access Channel. In accordance with Massachusetts General Laws Chapter 30A, Section 20, the Chair must inquire whether anyone else is recording this meeting and, if so, please make their presence known.

Attendance roll call was taken followed by the Pledge of Allegiance.

Minutes of the previous meetings:

Manager Servis reviewed and read the modified language that Chairman Griffin requested at the February meeting and the minutes of the January 16, 2024, Airport Commission meeting were approved and will be signed at a later date.

The minutes of the February 20, 2024, Airport Commission meeting were approved and will be signed at a later date.

Public Comment:

Linda Bolliger asked for an update on the study regarding flight procedures over the Hyannis Park neighborhood. Manager Servis stated that the ASG is providing a scope of work for the additional analysis. As part of the stakeholder team, Ms. Bolliger will be notified soon. As no one else responded, public comment was closed.

Commissioners Response to Public Comments:

None

Finance Subcommittee (Commissioners Weill, Flores, and Bailey)

The Finance Subcommittee did not meet during March 2024.

Infrastructure & Marketing Subcommittee (Commissioners Young, and Bierwirth)

The Infrastructure & Marketing subcommittee met on Tuesday, March 5, 2024. Commissioner DiGeorge read a review of the meeting (attached).

Paul Phalen requested to speak out of order for public comment as he could not unmute in time previously. Chairman Griffin granted him time.

Mr. Phalen had read a recent report, labeled a memo, and asked if local town counsel was approached regarding any of the questions of the Commissioners? He stated that the Town has a great staff at the Legal Office. He is trying to figure out why the Commissioners went Lawyer shopping in Boston and how much was spent on the lawyer. He requested an answer, if not now, then later.

Commissioner Flores responded that the Airport Commission has outside counsel that specializes in Aviation and Aeronautical Law. The Town Attorney is contacted as often as possible to make sure that anything that can be done in-house is addressed by their office. Aeronautical Law is a specific area that the Town Attorney is not specifically versed in all the regulations. The Commission tries to be accurate, up to date, and cognitive on factual data that is supplied to the Town and others in the most transparent way possible.

Manager Servis stated that Anderson & Kreiger has been outside counsel to the Airport since before her starting at the Airport nine years ago.

Commissioner Guiod commented that he was not aware until after receiving the memo that Anderson & Kreiger had been consulted. Moving forward, he would like this to be a discussion with the commission.

Mr. Phalen was surprised that this was not discussed. He then requested more time to comment. He stated that the Commissioners did not have to go to Boston but could have gone 10 miles west to Joint Base Cape Cod to receive information. This is not a close, but a merger. The US Coast Guard needs the Airport up there, and they want us to run that base. This land could be freed up for 99% of the other residents of this town. Chairman Griffin thanked Mr. Phalen and reminded him that his allotted time for comment had expired. Mr. Phalen commented that Chairman Griffin was being an obstructionist.

Old Business:

COM0224-3 Approval of Lease Agreement by and Between Cape Cod Gateway Airport and American Airlines, Inc.

MOTION to approve the two-year Lease Agreement by and Between Cape Cod Gateway Airport and American Airlines, Inc. effective June 1, 2024. SPONSOR: Finance Subcommittee (May be acted upon)

- This agenda item was moved and read by Commission Weill; and seconded by Commissioner Flores.
- Airport Management worked with the Airport's attorney's, Anderson & Kreiger, to develop the lease for American Airlines. slight modifications were requested by American Airlines and with the attorney's assistance, the lease language was finalized.
- The lease has a two-year term with three one-year option renewals. The initial year includes discounts from the incentive program which will be attached to their lease.
- Year Two rates return to fair market value as do the option renewals.
- We estimate that the lease will be for 657 square feet to include office space, counter space, and a podium space at the gate within the secure area.
- This agenda item was unanimously approved by verbal vote.

COM0224-4 Approval of Lease Agreement by and Between Cape Cod Gateway Airport and Atlantic Aviation.

MOTION to approve the 20-year Lease Agreement by and Between Cape Cod Gateway Airport and Atlantic Aviation effective February 29, 2024, for associated land parcels as described in the lease. **SPONSOR: Finance Subcommittee (May be acted upon)**

- This agenda item was tabled. Management received red-line comments from Atlantic Aviation that are being worked on with the attorneys. This agenda item will be back before the Finance Subcommittee in April. The lease will not go into effect until May 1, 2024.

New Business:

COM0324-1 Update from WS Development on The Landing at Hyannis

- Airport Management conducts monthly meetings with WS Development to afford the airport regular updates on their plans and progress.
- Amanda Chisholm, Development Director for WS Development, provided an update and power point presentation on the WS Development vision for plans over the next several months. She reviewed the overall vision, status of ongoing construction, and what is anticipated for the next phase of development.
- Sitework should be complete by May 2024. She pointed out green areas and described the concept of each. Tenants will also provide some of their own green space areas and outdoor seating.
- The connectivity of the stairs is in place and will officially open once the sidewalk and railing are installed.
- The parking ratio and signage variance are complete.
- Updates on the tenants includes a restaurant at the Cardi's endcap, the Paper Store may expand and move to a new space. Whole Foods should be opening in the Fall. Skin MD, a cosmetic and medical group, will locate near Burrito Bistro and will hopefully open this year. Five Below and Old Navy will remain. Tiki Port will be staying, and redevelopment of that area will not occur until the future.
- Jim Wolf, Cape Air, requested to speak outside of the public comment period. He asked about sustainability and specifically if solar or charging stations in the parking lots were planned. Ms. Chisholm responded that they had submitted to Eversource for an interconnection agreement. There is interest and WS Development is in the early stages of the process to investigate the opportunities. Mr. Wolf stated that there is a large amount of funding available for free installation right now for charging stations.
- Examples of architectural style of a mix of modern and traditional were shown.
- The Phase II area of development will include new buildings and the anticipated tenants, Panera Bread and Chase Bank. This will give Panera the opportunity for a drive-through.
- IHop will be renewed for a short period of time prior to redevelopment of that area.
- Regular updates will be scheduled for future Commission meetings.

Amanda Chisholm left the meeting at 4:40 pm.

COM0324-2 Approval of Airport Commission support of any entity at the Federal, State, County, or Town level interested in conducting a regional Transportation Study

MOTION to approve the Airport Commission support of any entity at the Federal, State, County, or Town level interested in conducting a regional Transportation Study which will objectively evaluate transportation needs involving air, rail, ferry, and vehicular traffic for the Barnstable Massachusetts region. **SPONSOR: Airport Commission (May be acted upon)**

- Commissioner Guiod commented prior to the motion that the purpose of this is to obtain a sense of the Airport Commission regarding the interest in conducting a regional transportation study. There is a lot of activity in this area and there are concerns that this is being positioned as an us vs. them context. The Commission wants to disabuse that and state that the Commission has interest in a study as well.
- This agenda item was moved and read by Chairman Griffin; and seconded by Commissioner Guiod.

- Commissioner Flores added that the Commission as a whole wants to do what is in the best interest of the community as a whole.
- This agenda item was unanimously approved by verbal vote.

10. Report of Special Committees

- Noise Report (July, October, January, April)
- Yarmouth Representative Comments
 - Christine Greeley stated she had no additional comments. There are ongoing concerns about the Environmental Studies and PFAS, but nothing specific.

Updates:

- Monthly Financial Review
 - Manager Servis reviewed the attached FY2024 Budget Update presentation of February 28, 2024.
 - She gave a summary of the overall revenues to date and the top 6 revenue producers.
- Strategic Planning Subcommittee Development – Mark Guidod (Chair)
 - Committee members to select initial meeting date
- American Airlines Update
 - The Piedmont Team will start security badging for the staff on March 25th
 - Office buildout will start April 9th with flights starting in June
- Electric Aviation Update
 - Airport Management has continued conversations with tenants
 - A draft lease has been completed for BETA of VT to install an Electric Aviation charging facility on the East Ramp and perhaps a smaller facility at Hangar II on the North Ramp.
 - Site visits occurred last November by the engineering firm and development team to assess site.
 - The ALP was updated in February 2024 to include the new infrastructure
 - Lease reviews are ongoing.
 - Next meeting with BETA scheduled for the week of March 25th.
 - A construction safety and phasing plan is being created.
 - Conversations have stalled with Southern Airways Express and Surf Air Mobility regarding HYA as a local for hybrid aircraft operations. Management will resume conversations.
 - MassDOT Procurement for Smart Grid program underway
 - Phase I nearing completion with draft reports anticipated for end of March 2024
 - Phase II about to start
 - August/September 2024 - the airport will need to request implementation funding for the above planned process
 - The Cape Cod Chamber will be holding the Cape Cod Big Blue Economy Event at the airport on April 30/May 1.
- Projects Update/Status
 - Tower HVAC Project has reached 100% design phase, and these will be forwarded to the FAA for review.
 - Equipment Purchases – Chris Bostwick is securing 3 grants from MassDOT to replace 2 snow removal equipment vehicles and 1 tractor.
 - ARFF/Maintenance Facility Floor Drain Improvements Project – the initial design is being worked on
 - Cape Air Hangar Door Replacement is a bit behind schedule, the first door is complete, but the second door is being worked on. Jim Wolf gave a brief update as well. Jim will be retiring at the end of March. He has been integral in implementing green technologies at the airport.
 - Manager Servis shared that the Airport was just awarded a grant through the State EV Make Ready Program for 5 vehicle Charging Stations with a total cost of \$135,340.00 of which the Airport will pay \$3,900.00. She thanked Mr. Wolf for his efforts

to make the airport more conscious for sustainability and for his assistance to get to this point.

- Airport Environmental Assessment Status (<https://flyhya.com/airport-info/environmental-assessment/>)
 - Both the Draft Environmental Assessment (EA)(Federal) and the Draft Environmental Impact Report (DEIR) (State) have been submitted
 - Comment Period was extended into February to offer over two months to the community to respond. The Airport received 15 comments from the public and 4 or 5 from the tenants.
 - Secretary's Certificate has been received – this supplies the additional data analysis and information for a Scope of Work and development of the Final EA and EIR.
- PFOS/Public Involvement Plan & Update
 - Currently in Phase V and continuing to work with the DEP to provide biannual reports and status updates.
 - The Airport will hold annual November meetings to update the community.
 - Approval of mitigation funding to DPW was approved in February 2024.
 - Town Council Workshop in April to go over the airports process to date
 - Next steps will include the Town Council meeting for the funding transfer
- Upcoming Events:
 - March 22/23, 2024 – A Night in the Terminal – planning underway. Manager Servis reviewed some of the activities and volunteers.
 - April 30/May 1, 2024 – Cape Cod Blue Economy Foundation's Event (Big Blue Conference) will be held at Aloft Aviation on the East Ramp
 - The commission is invited to attend (Aviation Day is April 30)
 - June 13 (rain date June 20) 2024 – Festivities on the Flight Line
 - September 2024 –
 - CCYP September 19, 2024
 - A Great Day at the Gateway September 21, 2024
 - Full Scale Emergency Exercise September 26, 2024
 - October 24, 2024 – 4th Annual SE MA Aviation Career Fair

11. Announcements – Commissioner's Comments

Commissioner Guidod is concerned that the Airport Commission, a public government body, needs to appear to be transparent, open, and welcoming. Sometimes public comments can be challenging, but the commission needs to convey the right message in the manner of communicating with the public so that they are not being shut down or avoided. He asked that the commission keep that in mind moving forward.

Commissioner Bierwirth asked for an update on the Noise Abatement Program. Manager Servis stated that a Scope of Work was being formulated by the Airport Solutions Group to analyze helicopter routes and if any departure procedures could be modified.

12. Matters not reasonably anticipated by the Chair

None

Adjournment –

Upon Motion duly made and seconded, the meeting was adjourned at 5:21 PM.

The next meeting will be held on April 16, 2024.



NORMAN WEILL, CLERK

Documents attached:

Infrastructure & Marketing Speaking notes

WS Development The Landing at Hyannis presentation 3/19/2024

FY2024 Budget Update – February 28, 2024

Big Blue Conference schedule

Met Tuesday, March 5 at 10:34 am

Commissioners DiGeorge, Bierwirth, and Guiod were present. The meeting was held via ZOOM.

UNFINISHED BUSINESS:

IN0224-3 Overview and Report on the 2023 Marketing Campaign with Cape Cod Broadcasting Media.

- Michelle Resendes, Marketing Consultant for Cape Cod Broadcasting (CCB) Media, was present to provide more data for the FY2023 reporting to seasonally market airline activity and destinations as well as Airport events.
- Both the 2023 engagement summary and comparison of digital and advertisement campaign; and the proposal for the FY2024 digital campaign were reviewed.
- Last month, Michelle provided a summary of engagement, using Google Analytics, from the 2023 digital campaign (April 1, 2023 – May 31, 2023). She showed a side-by-side comparison between April 1, 2023 - May 31, 2023, and April 1, 2022 - May 31, 2022.
- Graphs were presented to align the timeframe of the 2022 and 2023 digital campaign with other campaigns such as radio or other issues/press releases/news that occurred at the same time to determine the digital campaign's success.
- Michelle gave an overview of the definition of referral users, direct users, and organic social users.
- Store visits, as another tool, were discussed to be able to understand that behavioral targeting was working to drive people to the airport.
- The commissioners requested the following:
 - Correlating enrollment data to show value of additional customers from the campaign
 - Email campaigns for attracting various aviation markets
 - Possible Talk Radio spots for Airport Management
- Digital Campaign - Because of the successful digital campaign, the airport would like to proceed with that campaign again as outlined for a total of \$25,500
- Radio Campaign - \$9,746 total. Feedback from citizens has shown this to be a great way to reach the community.

NEW BUSINESS:

None

Updates:

- Future Ad Hoc committee meeting will be scheduled to update the Strategic Plan
- American Airlines lease modifications are being reviewed by counsel and should be ready for approval at the March Commission meeting
- The Cape Cod Chamber Big Blue Event will be held at the Airport on April 30 and May 1, 2024, at Aloft Aviation. The Commission will receive complimentary tickets.
- Planning is underway for the March 22/23, 2024 – A Night in the Terminal with the Scouts

Manager Servis noted the Barnstable County Fire Training Academy has been in the news for their efforts of PFAS mitigation.

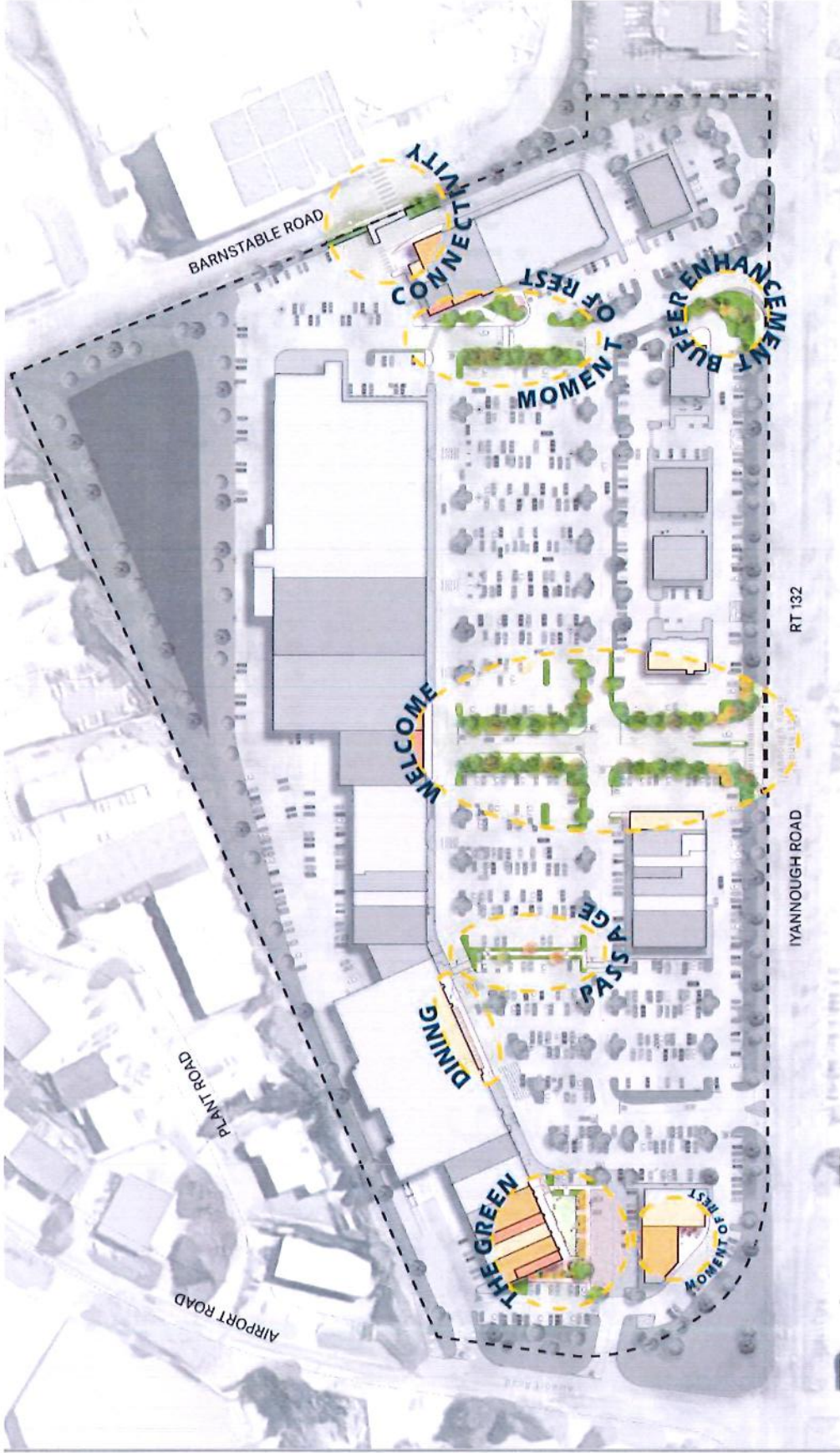
The Airport Solutions Group is putting together their Scope of Work for the Noise Abatement Incentives.

Adjournment: Having no other business to discuss, the meeting was adjourned at 11:25 a.m.

WS

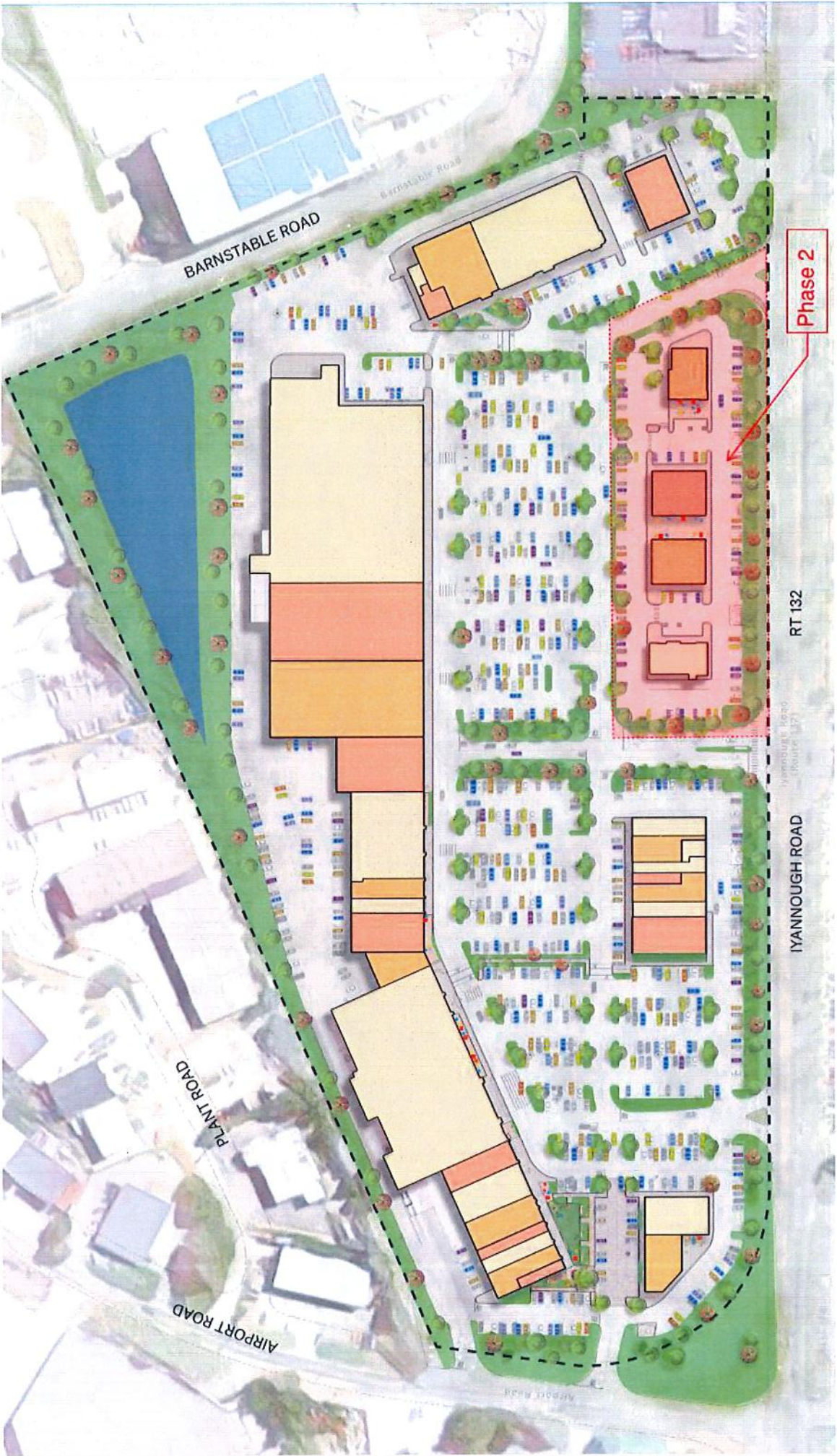
The Landing at Hyannis

MARCH 19, 2024



WS DEVELOPMENT - THE LANDING
 1/10/2021

SITE FEATURES
HALVORSON
 High&Bond Studio



BARNSTABLE ROAD

PLANT ROAD

AIRPORT ROAD

Phase 2

RT 132

IYANNOUGH ROAD

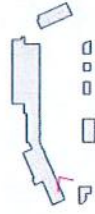


WSDEVELOPMENT

The Landing - Barnstable MA



Jacobs



WSDEVELOPMENT

The Landing - Barnstable MA

Jacobs



WSDVELOPMENT

The Landing - Barnstable MA



Jacobs



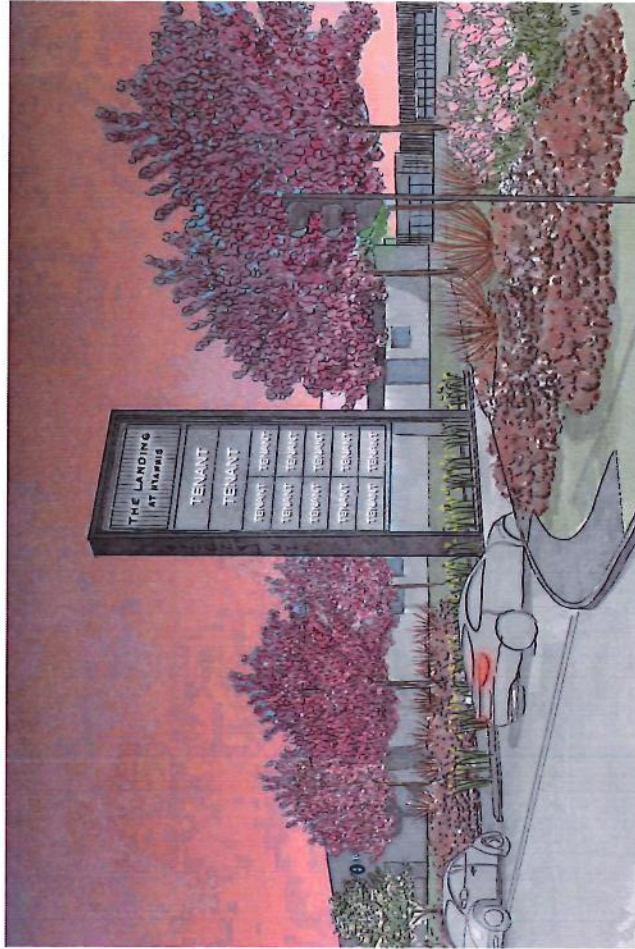
WSDEVELOPMENT



Jacobs

The Landing - Barnstable MA

Primary Pylon Rendering



WS

Phase 2 Development



BARNSTABLE ROAD

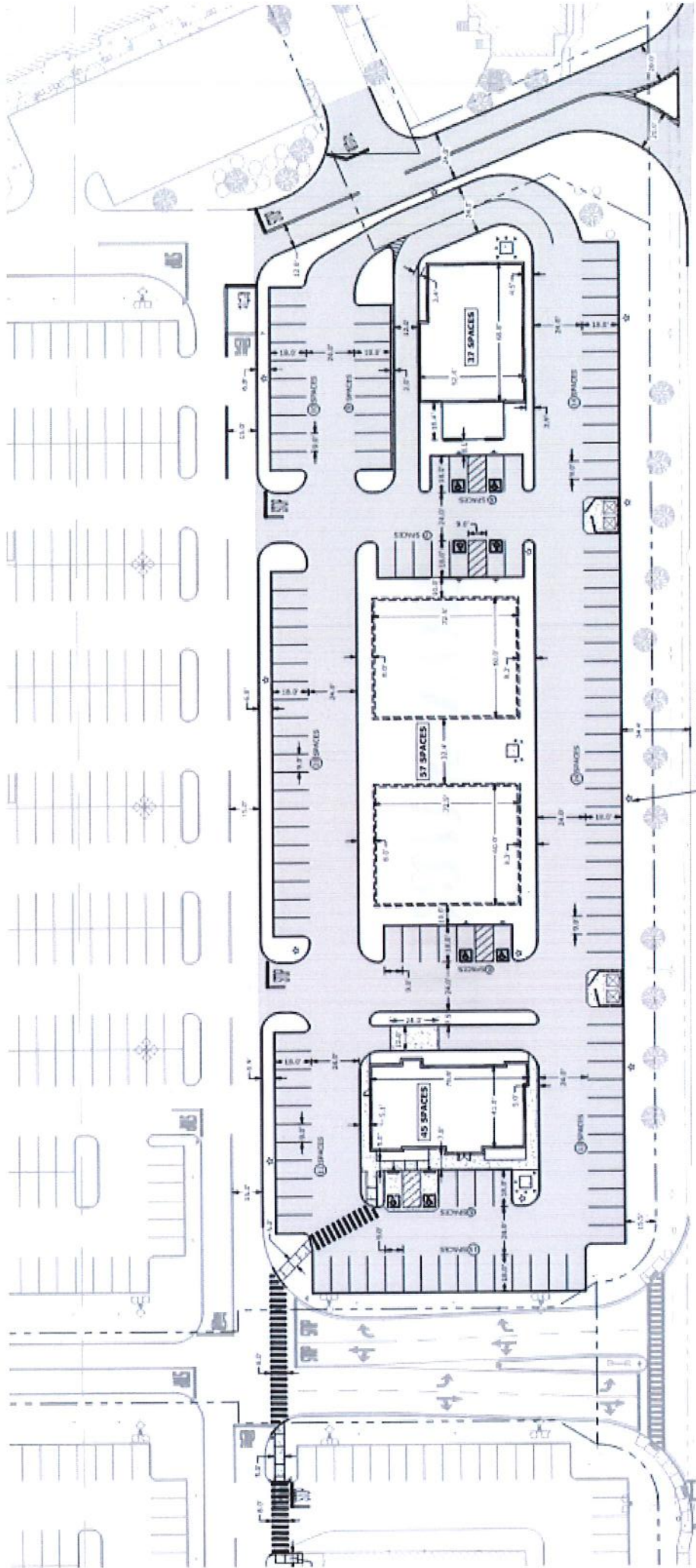
PLANT ROAD

AIRPORT ROAD

Phase 2

RT 132

IYANNOUGH ROAD



YANNOUGH ROAD - 45' SIDE - 143' (CONV) JAWIT - SE. WEE - ROUTE 1

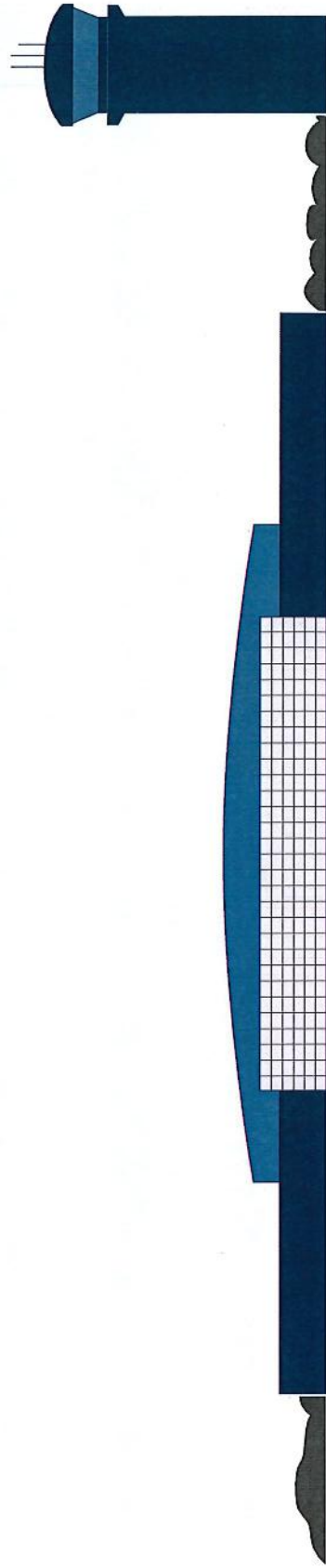
DRAFT- Subject to change.

WS

Thank you

Cape Cod Gateway Airport

FY2024 Budget Update
Airport Commission Presentation
As of February 28, 2024



FY2024 Budget Summary Revenues

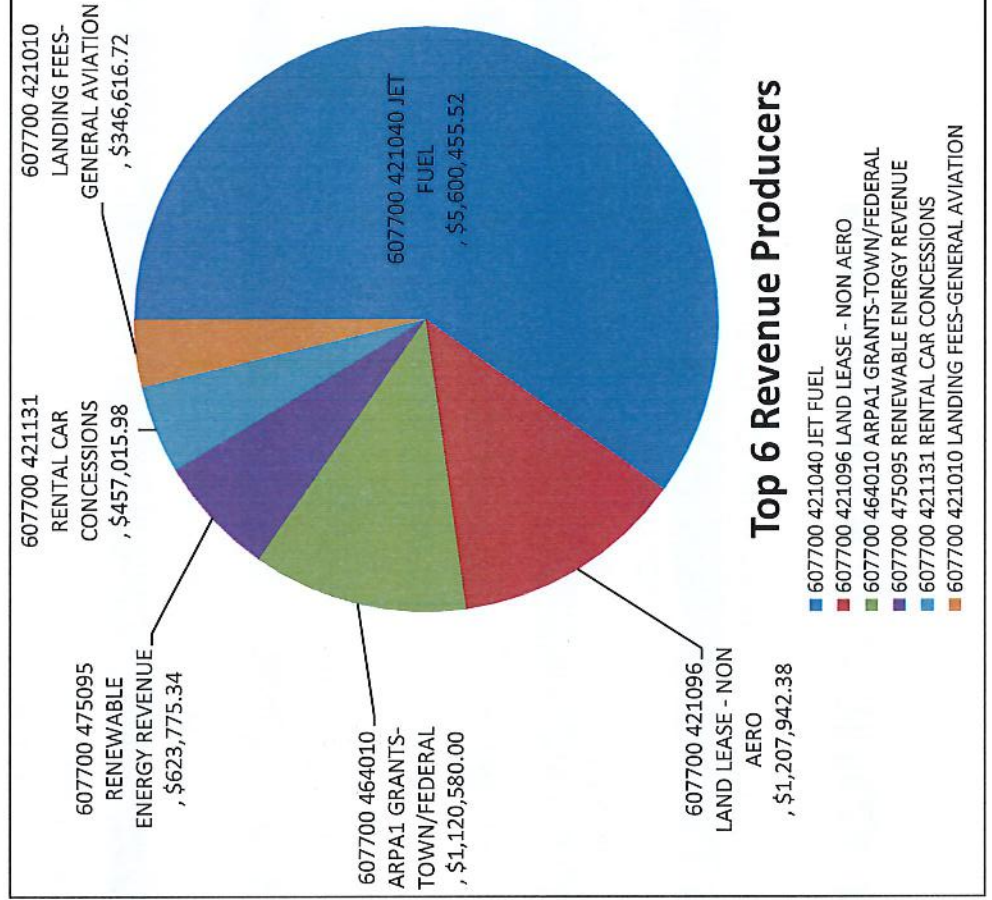
CAPE COD GATEWAY AIRPORT BUDGET SUMMARY AS OF (2-28-2024)

REVENUES	BUDGET (For entire FY)	ACTUAL (So far in FY)	VARIANCE (So far in FY)	% VARIANCE (So far in FY)*
CHARGES FOR SERVICES	\$ 9,418,356.00	\$ 7,276,571.94	\$ (2,141,784.06)	-23%
Jet Fuel	\$ 7,344,035.00	\$ 5,600,455.52	\$ (1,743,579.48)	-24%
Rental Car Concessions	\$ 486,000.00	\$ 457,015.98	\$ (28,984.02)	-6%
Land Leases	\$ 387,885.00	\$ 343,081.71	\$ (44,803.29)	-12%
FEES	\$ 2,047,129.00	\$ 1,331,187.47	\$ (715,941.53)	-35%
Land Lease Non-Aviation	\$ 1,873,662.00	\$ 1,207,942.38	\$ (665,719.62)	-36%
GRANTS	\$ 50,000.00	\$ 1,134,980.00	\$ 1,084,980.00	2170%
TSA Grant	\$ 50,000.00	\$ 74,400.00	\$ (35,600.00)	-71%
BIL Grant	\$ -	\$ 1,120,580.00	\$ 1,120,580.00	#DIV/0!
CARES Act Grant	\$ -	\$ -	\$ -	1418301%
OTHER REVENUE	\$ 455,500.00	\$ 773,659.00	\$ 318,159.00	70%
Renewable Energy	\$ 385,000.00	\$ 623,775.34	\$ 238,775.34	62%
PERMITS	\$ 3,450.00	\$ 3,750.00	\$ (300.00)	-9%
TOTAL REVENUES (w/out TSA, CARES, ARPA, CRSAA & BIL)	\$ 11,974,435.00	\$ 9,399,568.41	\$ (2,574,866.59)	-22%
TOTAL REVENUES (WITH TSA, CARES, ARPA, CRSAA & BIL)	\$ 11,974,435.00	\$ 10,520,148.41	\$ (1,454,286.59)	-12%

* Since we budget for the entire year and a number of items are lump sum or not evenly distributed (i.e. we don't buy FAA sand in the summer, and we pay insurance policies one time per year) we can't divide a line-item total by 12 and get a percentage for each month.

FY2024 Budget Summary Revenue

Item	ACTUALS	PERCENT EXPENSE OF OVERALL BUDGET
607700 421040 JET FUEL	\$5,600,455.52	53.2%
607700 421096 LAND LEASE - NON AERO	\$1,207,942.38	11.5%
607700 464010 ARPA1 GRANTS-TOWN/FEDERAL	\$1,120,580.00	10.7%
607700 475095 RENEWABLE ENERGY REVENUE	\$623,775.34	5.9%
607700 421131 RENTAL CAR CONCESSIONS	\$457,015.98	4.3%
607700 421010 LANDING FEES-GENERAL AVIATION	\$346,616.72	3.3%



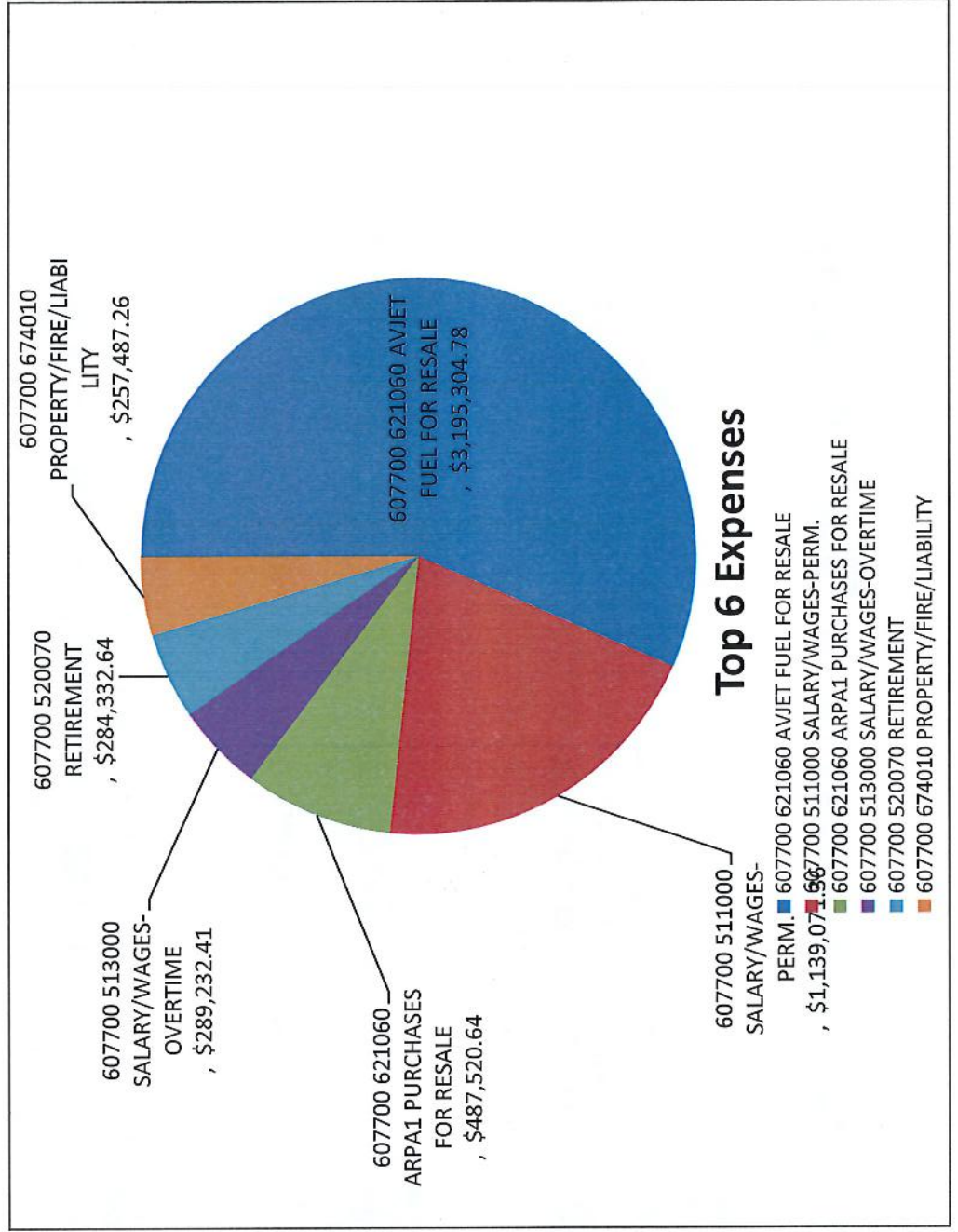
FY2024 Budget Summary Expenses

CAPE COD GATEWAY AIRPORT BUDGET SUMMARY AS OF (2-28-2024)

	BUDGET (For entire FY)	ACTUAL (So far in FY)	VARIANCE (So far in FY)	% VARIANCE (So far in FY)*
EXPENDITURES	\$ 13,677,370.00	\$ 7,344,615.31	\$ (6,332,754.69)	-46%
PERSONNEL	\$ 2,985,654.00	\$ 1,946,289.79	\$ (1,039,364.21)	-35%
SALARY/WAGES-PERM	\$ 1,852,491.00	\$ 1,139,071.36	\$ (713,419.64)	-39%
RETIREMENT	\$ 426,499.00	\$ 284,332.64	\$ (142,166.36)	-33%
SALARY/WAGES-OVERTIME	\$ 280,000.00	\$ 289,232.41	\$ 9,232.41	3%
DEBT & TRANSFERS	\$ 401,185.00	\$ 315,256.66	\$ (85,928.34)	-21%
TRANSFER TO GENERAL FUND	\$ 227,635.00	\$ 151,756.64	\$ (75,878.36)	-33%
OPERATING EXPENSES	\$ 9,869,779.00	\$ 5,083,068.86	\$ (4,786,710.14)	-48%
JET FUEL PURCHASES FOR RESALE	\$ 6,816,508.00	\$ 3,682,825.42	\$ (3,133,682.58)	-46%
PROPERTY/FIRE/LIABILITY INS.	\$ 355,000.00	\$ 257,487.26	\$ (97,512.74)	-27%
CAPITAL OUTLAY	\$ 420,752.00	\$ -	\$ (420,752.00)	-100%
SURPLUS (DEFICIT)(w/out TSA, CARES, ARPA, CRSAA & BIL)	\$ 11,974,435.00	\$ 2,054,953.10		
SURPLUS (DEFICIT)(WITH TSA, CARES, ARPA, CRSAA & BIL)	\$ 11,974,435.00	\$ 3,175,533.10		

FY2024 Budget Summary Expenses

Item	ACTUALS	PERCENT EXPENSE OF OVERALL BUDGET
607700 621060 AVJET FUEL FOR RESALE	\$ 3,195,304.78	43.51%
607700 511000 SALARY/WAGES-PERM.	\$ 1,139,071.36	15.51%
607700 621060 ARPA1 PURCHASES FOR RESALE	\$ 487,520.64	6.64%
607700 513000 SALARY/WAGES-OVERTIME	\$ 289,232.41	3.94%
607700 520070 RETIREMENT	\$ 284,332.64	3.87%
607700 674010 PROPERTY/FIRE/LIABILITY	\$ 257,487.26	3.51%



2024 Budget Summary - Jet Fuel

Jet Fuel Revenue
(FY Comparison =
Revenue Collected
FY2023 vs. FY2024)

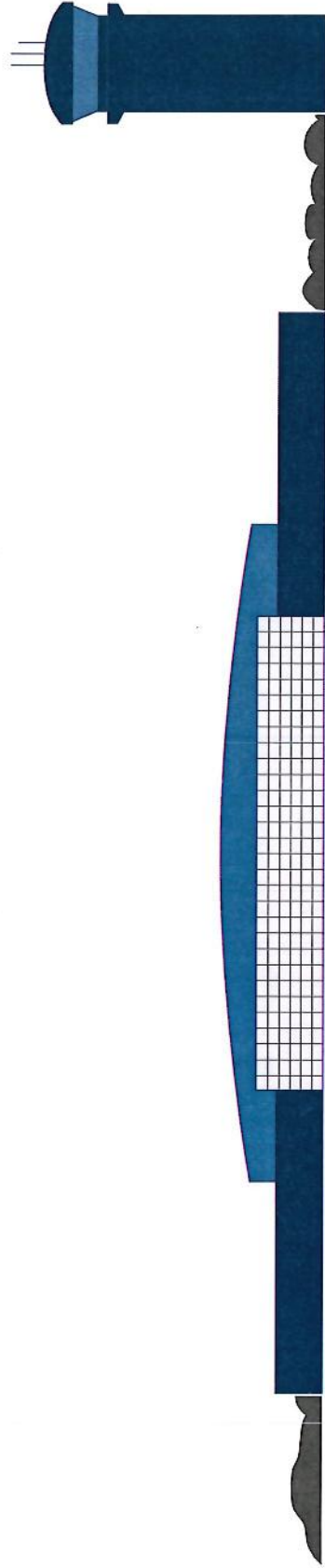
↓ @ -13% \$6,496,876 collected in FY2023 vs.
\$5,600,455 collected in FY 2024) for the
month of Feb. (\$896,421 difference)**

Jet Fuel Sales
(FY Comparison =
Gallons Sold FY2023
vs. FY2024) **

↓ @ -5% (1,130,674 gallons sold in FY2023 vs.
1,073,882 gallons sold in FY2024)
(56,792 gal. difference - about 5.7 fuel loads)

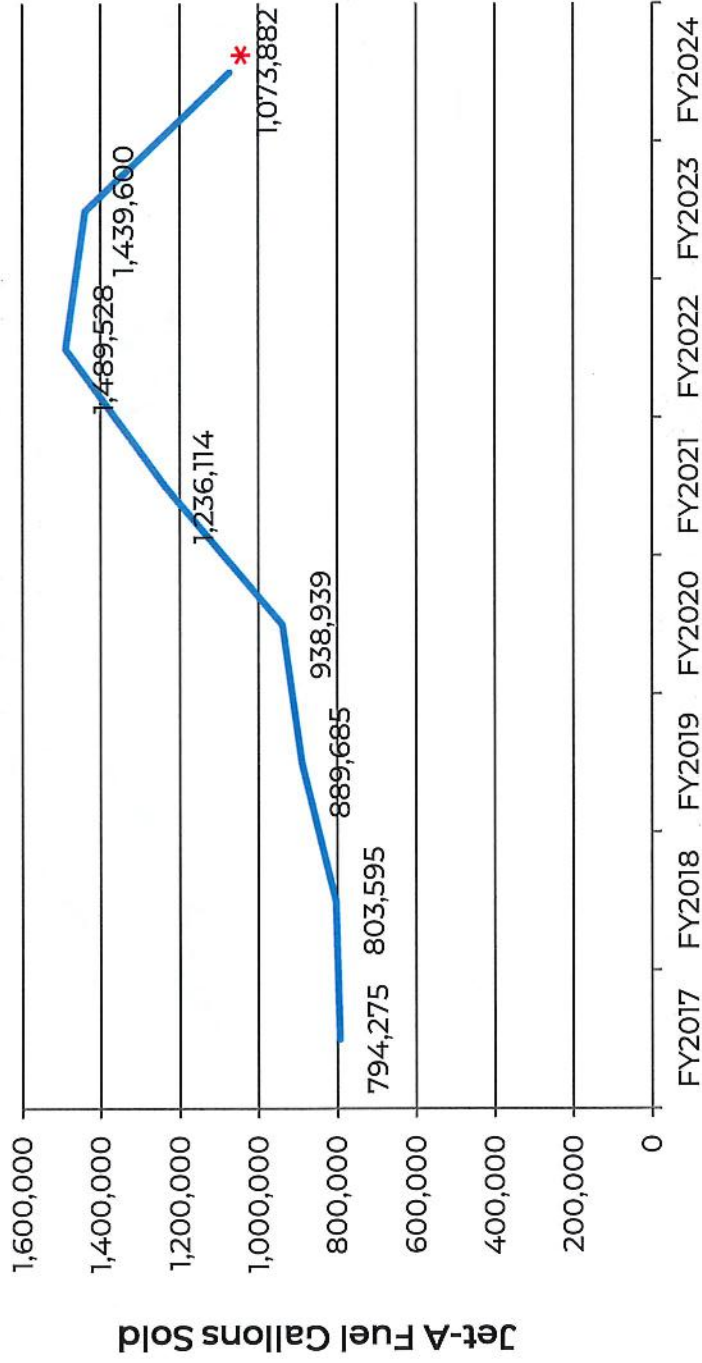
Jet Fuel Sales
(Monthly Comparison
= Gallons Sold Mar.
2023 vs. Mar. 2024)

↑ @ 0.7% (21,393 gallons sold in Mar. 2023 vs.
21,561 gallons sold in Mar. 2024)

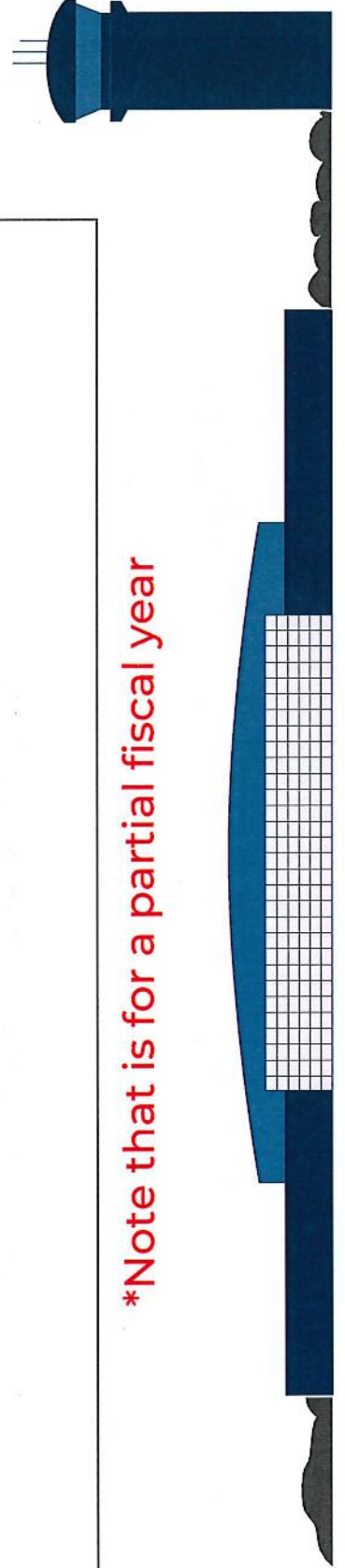


2024 Budget Summary - Jet Fuel Gallons Sold by Fiscal Year

Annual Jet-A Fuel Sales by Fiscal Year

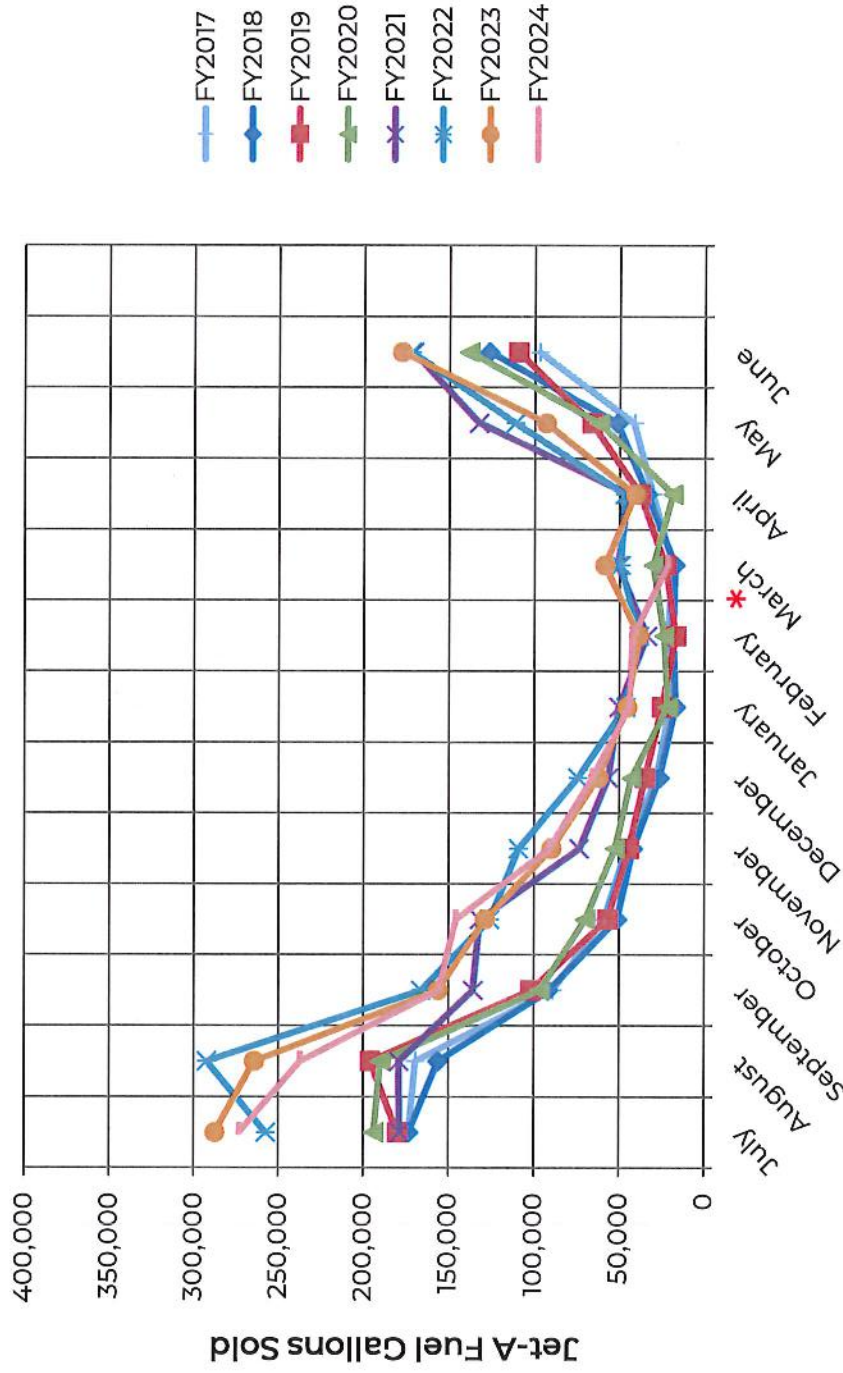


*Note that is for a partial fiscal year



2024 Budget Summary - Jet Fuel Gallons Sold by FY and by Month

Monthly Jet-A Fuel Sales by Fiscal Year

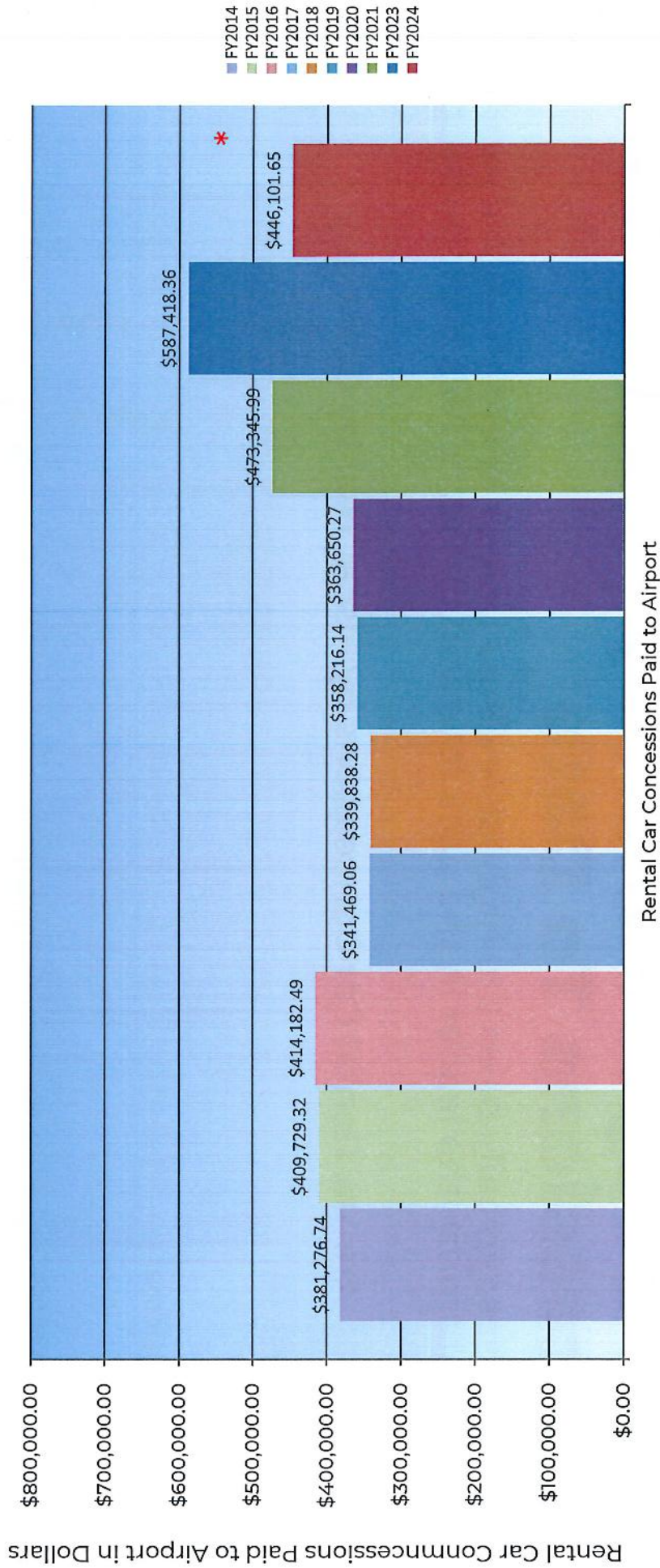


*Note that is for a partial fiscal year



2024 Budget Summary - Rental Car Concessions To Date

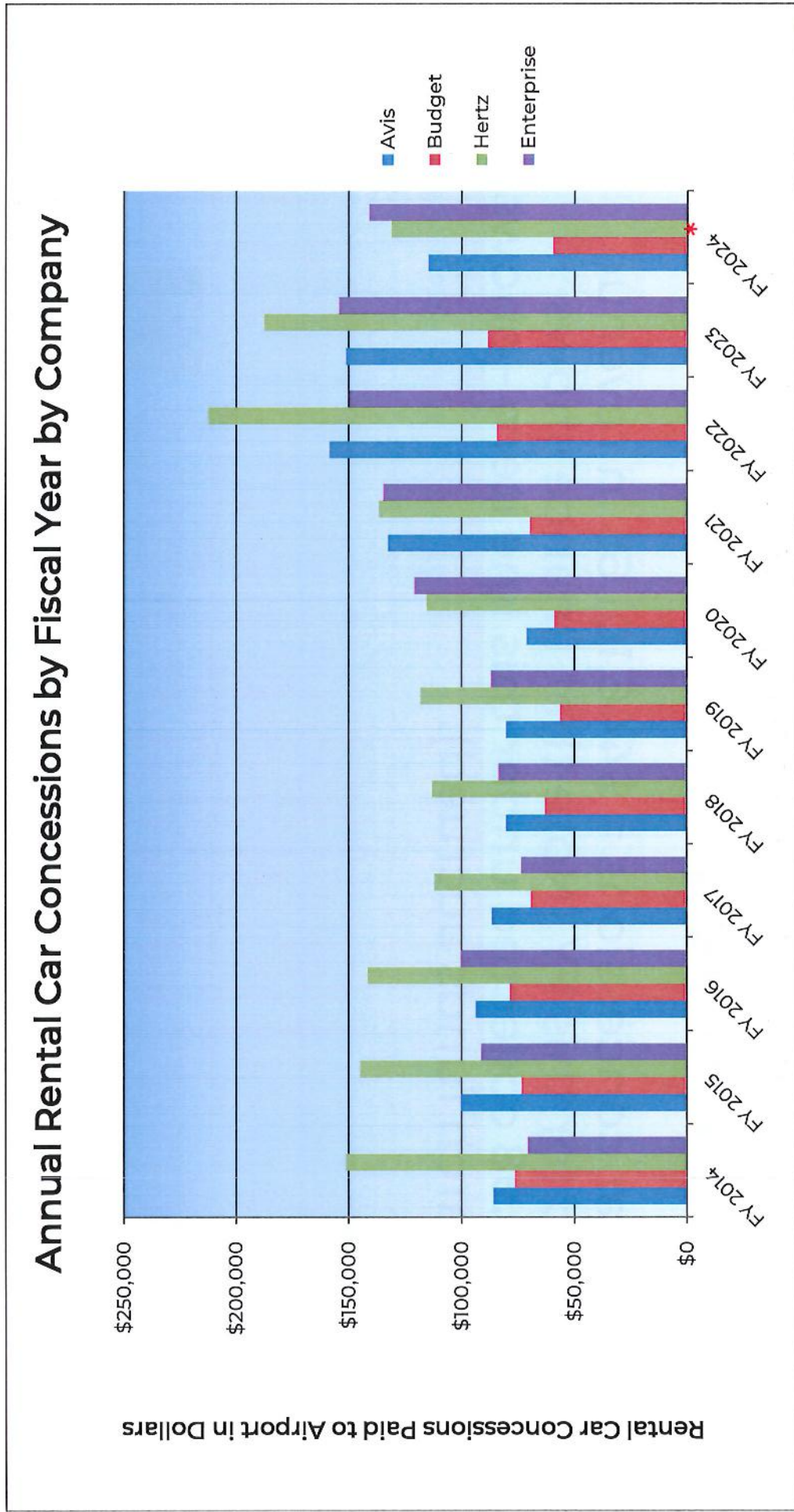
→ Rental car concessions = \$446,101.65 in revenue collected for this FY (Note that finance shows \$457,015.98 collected under this line item - shows some March funds accrued).



*Note that is for a partial fiscal year

2024 Budget Summary - Rental Car Concessions To Date

→ Hertz has typically been the highest revenue producer but this fiscal year we see Enterprise the leader in the pack followed by Hertz, Avis then Budget.

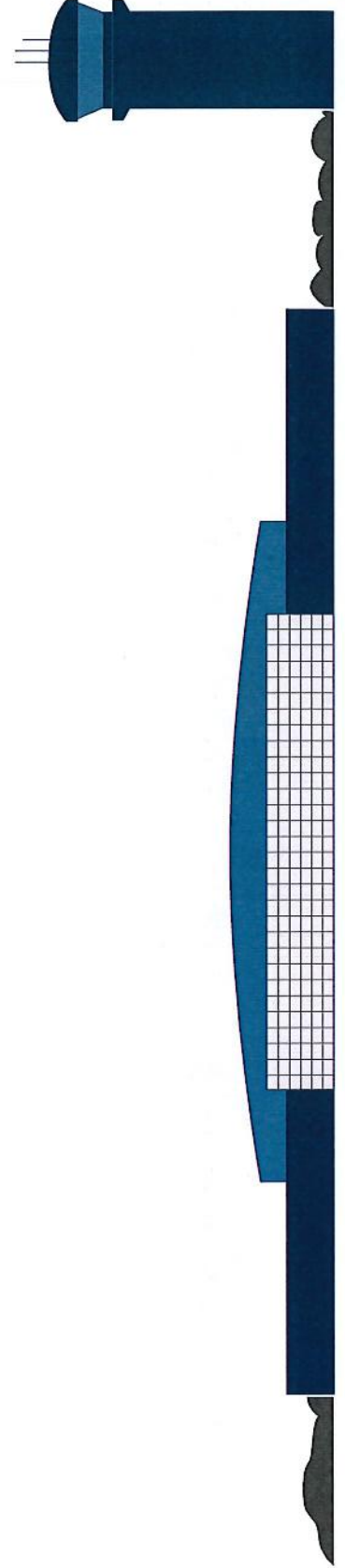


*Note that is for a partial fiscal year

FY2024 Airport Operations/Passenger Activity To Date

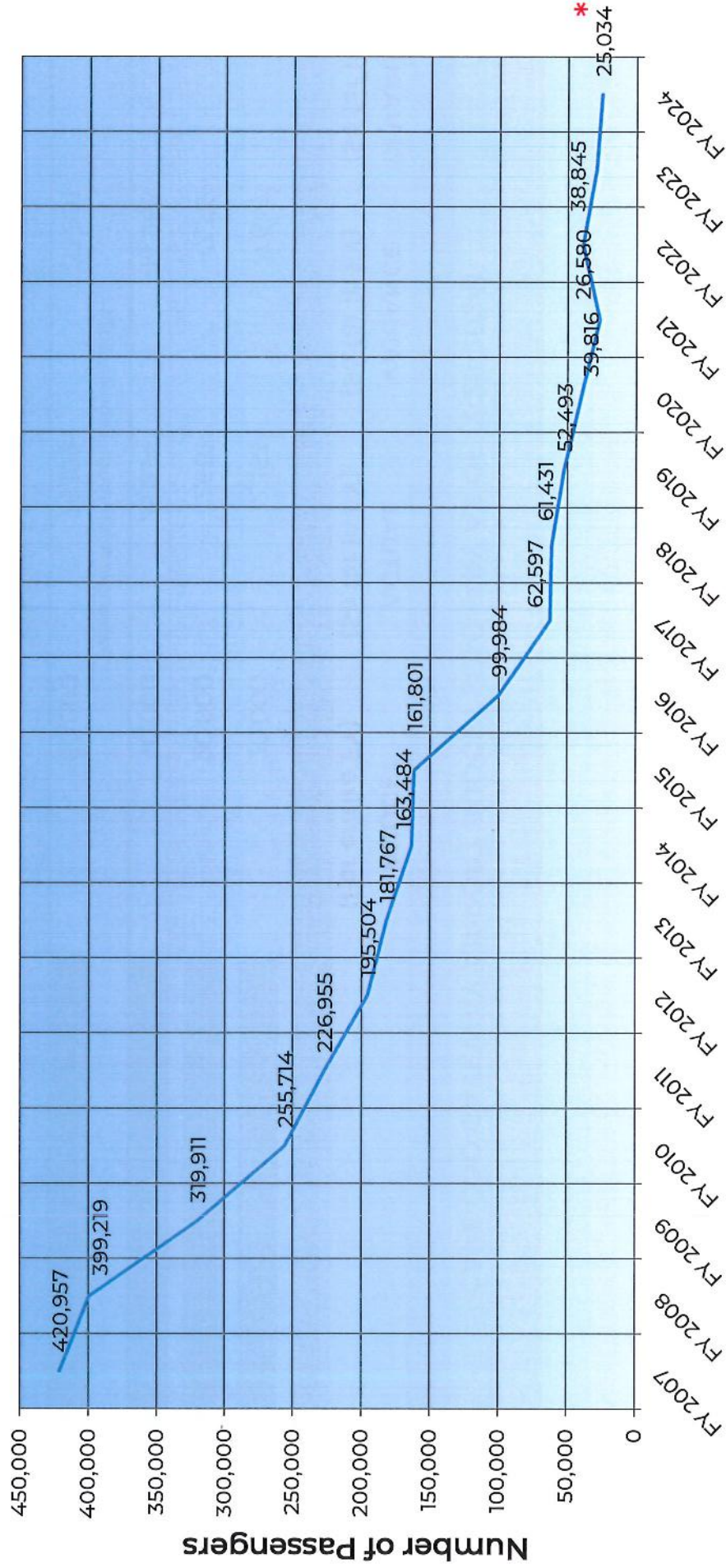
CAPE COD GATEWAY AIRPORT BUDGET SUMMARY AS OF (2-28-2024)

PASSENGERS & OPERATIONS	BUDGET (For entire FY)	ACTUAL (So far in FY)	VARIANCE (So far in FY)	% VARIANCE (So far in FY)*
ENPLANED PASSENGERS	20,000	12,353	-7,647	-38%
DEPLANED PASSENGERS	20,000	12,681	-7,319	-37%
TOTAL PASSENGERS	40,000	25,034	-14,966	-37%
*Passenger # = Through February 2024				
TOTAL AIRPORT OPERATIONS	60,000	26,109	-33,891	-56%
*Operations # = Through December 2023				



FY2024 Airport Operations/Passenger Activity

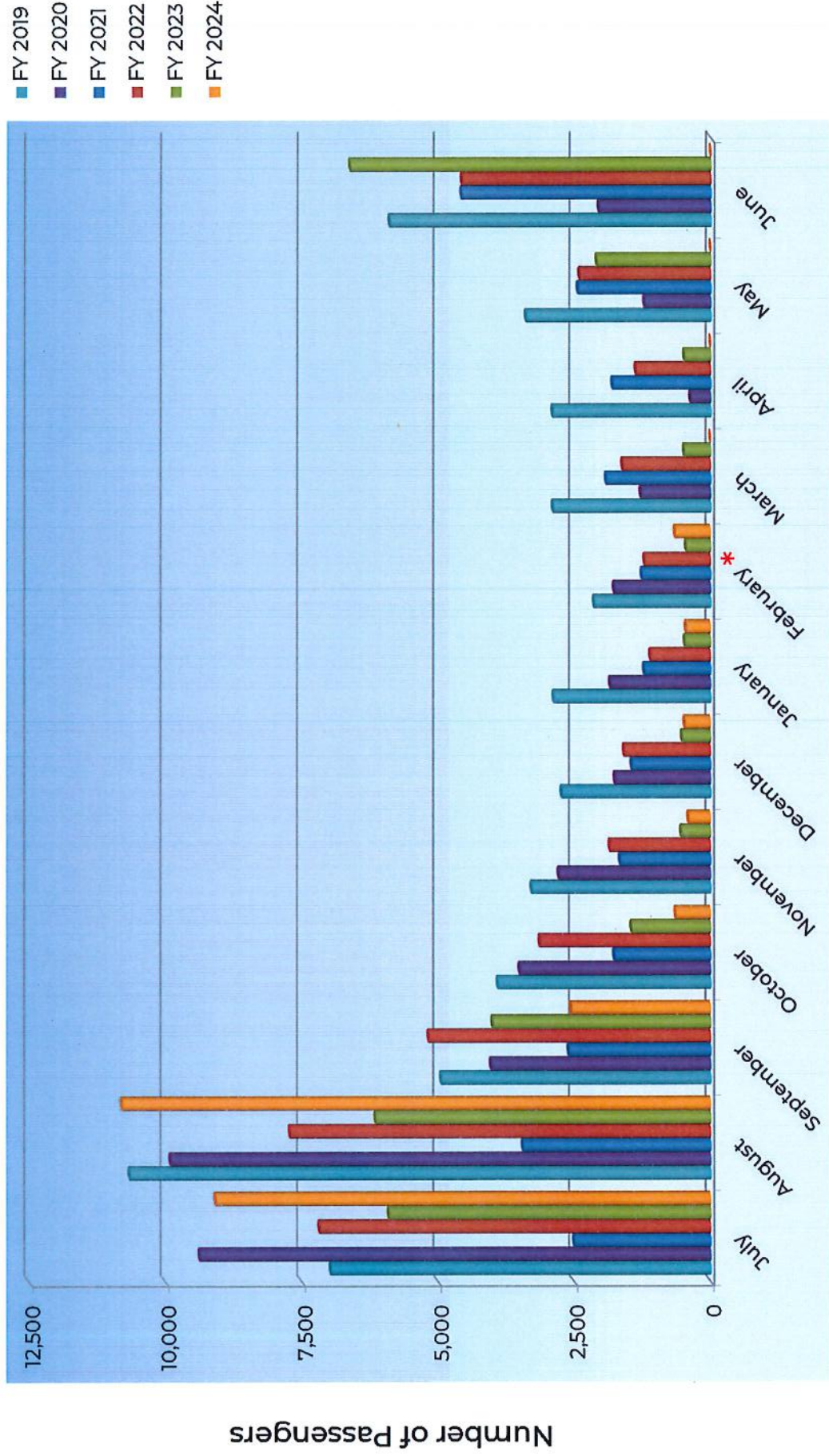
Annual Airline Passenger Activity by Fiscal Year (FY2007 - Present)



*Note that is for a partial fiscal year

FY2024 Airport Operations/Passenger Activity

Monthly Airline Passenger Activity by Fiscal Year (FY2019 - Present)



*Note that is for a partial fiscal year



Big Blue

CONFERENCE
It's Electric

The Big Blue Conference is the Cape Cod Blue Economy Foundation's annual two-day summit that sparks conversations and actions relevant to the vitality of Cape Cod and the surrounding Blue Economy.

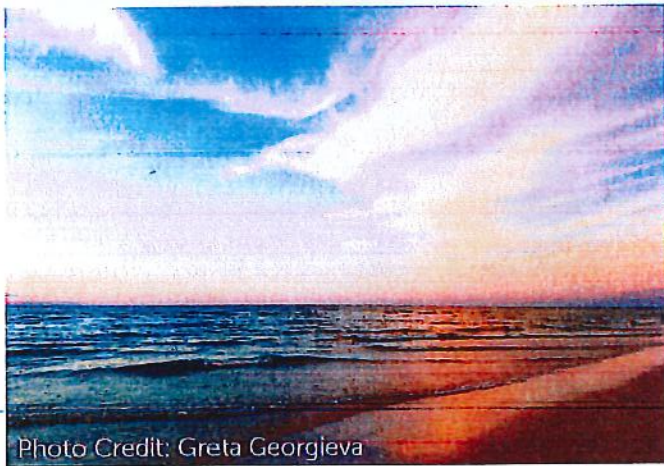


Photo Credit: Greta Georgieva

Tuesday, April 30
10:00 am to 4:00 pm
Wednesday, May 1
8:00 am to 2:00 pm
Aloft Aviation at
Cape Cod Gateway Airport
110 Mary Dunn Way, Hyannis

This 2024 conference will explore how the future of blue is *electric*. From air to land to sea, you'll learn about innovative work happening in renewable energy and coastal resiliency from community and industry leaders.

Plus: You won't want to miss the Big Blue Expo, featuring evening refreshments, sponsor exhibitors, AND the **Battle of the Robots!**



Food and drink provided. There will be oysters!

One-day ticket: \$45

Two-day ticket bundle: \$85

Be part of the conversation.

Tickets, tables & sponsorships
available at bluecapecod.org





Day 1: Tues, April 30
10:00 am—4:00 pm

Fasten your seatbelts! Cape Cod Gateway Airport will take us on their journey of building their own microgrid. Eversource, MassDOT, and renewable energy providers will take the stage to share their role in this *big* project. Leaders in the electrification of transportation will then pave the way for using clean energy to move us into the future.



Photo Credit: weneedavacation.com - Nantucket

Day 2: Wed, May 1
8:00 am—2:00 pm

On Day 2 of Big Blue, our collective impacts on coastal ecology come to the surface. Experts from IFAW's Dolphin Rescue Center, New England Aquarium, and Cape Cod Commercial Fishermen's Alliance describe what it's like to work with marine life in a changing climate. Climate impacts you, too. Local and national leaders in coastal construction will delve into the depths of protecting the coastal unique spaces.



Photo Credit: IFAW.org

Big Blue Expo
Tues, April 30, 5:30 pm—7:30 pm
@ Cape Cod Gateway Airport Terminal
Admission is free.

Featuring Battle of the Robots!

Speaking of the future, watch as local high school robotics teams battle for the title of Best Bot at Big Blue! Prizes to the winning teams. Jonathan "JT" Thompson, "Mayor" of Cape Cod, will serve as emcee for this *electrifying* evening.

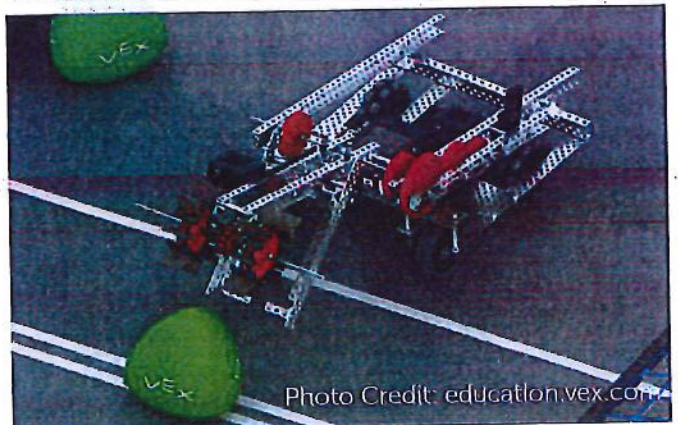


Photo Credit: education.vex.com