



Town of Barnstable Barnstable Golf

Hyannis Golf Course, 1840 Route 132, Hyannis, Ma 02601 (508) 362-2606
Olde Barnstable Fairgrounds Golf Course, 1460 Route 149, Marstons Mills, Ma 02648 (508) 420-1141
Director of Golf: Jesse Schechtman

Golf Committee November 8th 2022 Meeting Called to order; 5:30pm Minutes; Draft

Chair Hochstein reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping the meeting. Chair Hochstein also reads the executive order on remote participation via zoom and that the meeting is being recorded and will air on channel 18 after the meeting concludes

Roll Call:	GEOFFREY CONVERSE	Present
	JOHN COOKSON	Present
	KEITH HOCHSTEIN	Present
	SUSANNE CONLEY	Present
	MARK BUSHWAY	Absent
	BILL SYLVA	Present
	JASON AUBEE	Absent

ALSO PRESENT; JESSE SCHECHTMAN, JAMES BENTLEY

Public Comments; NONE

Act on Minutes from the October 11th 2022 meeting

Motion duly made by Bill Sylva to approve the minutes of the October 11th Golf Committee meeting seconded by John Cookson.

Roll Call Vote; ALL VOTE YES

Susanne Conley asks if the question was raised of if the Golf Committee could have any representation on the Food & Beverage RFP for Olde Barnstable Fairgrounds. Jesse said the answer is yes, albeit limited to one, and it was decided that Keith Hochstein will sit on the committee. The others members will be Jesse Schechtman, Merry Holway, Maddie Noonan and Chris Gonnella.

Bill Sylva asks how the RFP was publicized. Jesse says it is posted in the Cape Cod Times as well as on the Town's website via a program called Bonfire on which you can see everything the Town currently has out to bid. Jesse briefly explains the bid process.

Keith Hochstein emphasizes how important the Food & Beverage operations are to the overall experience at our golf courses, and acknowledges there are challenges to operating a restaurant at a golf course. A discussion ensues about the Food & Beverage operations as a whole and the various challenges faced.

Jesse discusses Capital Improvement Plan submissions for FY24. These include a new turf equipment package for Hyannis Golf Course, replacement of 300 irrigation heads at Olde Barnstable, a cart barn renovation at Olde Barnstable, and potentially a new equipment storage building at Olde Barnstable. These would have virtually zero impact to the operating budget, as the equipment package would simply be taking over the payments from the last purchase, and the others would hopefully be purchased utilizing surplus funds.

Jesse spoke of a four year phased approach to bunker renovation. This would be greenside bunkers at Hyannis (FY25) and Old Barnstable (FY26), followed by fairway bunkers at Hyannis (FY27) and Olde Barnstable (FY28).

Keith asked how much an average sized bunker would cost to renovate. Jesse said around \$15,000.

Keith commented that Hyannis has gone from 60 bunkers down to 45 in recent years. Jesse said we are looking to continue elimination some, specifically the front bunkers on holes 2 and 11.

Director of Golf Maintenance Report – James Bentley

Aeration went very well at both courses, as did the seeding of fairways. They have come back very nicely from the drought. Bear with us as we deal with leaf cleanup. They are coming down earlier and faster than usual due to the stress the drought put on the trees. The creation of a new forward tee on hole #5 at Hyannis will have to wait until the spring, as that area is currently not available to be worked in due to trucks constantly moving through it for the cart path improvement project.

Susanne says the new forward tee on hole #18 at Hyannis has not been popular with the ladies. A discussion ensues regarding golf course strategy, hole design, and how/why these types of decisions are made.

John Cookson asks about the changes to the tee on hole #3 at Olde Barnstable. Jesse says we believe we were successful in the goal of slightly changing golfers' aim to the left.

James says the cart path improvement project is underway, albeit slowly. The quality of work is good, but not as far along as we hoped and it will end up going into the spring.

Susanne asked if we used State contract for this project, Jesse said no it went out to bid. A discussion ensued about the challenges of seeing in the spring. Jesse says we will be begging golfers to keep all four tires of the cart on the path and to avoid driving on newly seeded areas.

Director of Golf Report- Jesse Schechtman

The FY22 year-end report has been updated/corrected. (John Cookson had correctly pointed out at the last meeting that the numbers did not seem to be accurate.)

The public Rate & Fee Hearing is coming up on November 15th via Zoom. Jesse explains the process.

October was not a great month revenue-wise. 11 rain days and a smaller than expected early membership signups contributed to a \$70,000 shortfall against forecasted revenue. Good news is we entered October up \$200,000, so we are still \$130,000 above budget. November has been very solid so far. We do not expect any substantial movement in the budget numbers between now and the end of December, as not much revenue is forecasted to be coming in.

Olde Barnstable will be closing for the winter months as of November 21st.

Full time staff will begin using their vacation over the next few months.

Susanne speaks the two annual fundraises that recently took place. The golf portion of the Cuda Classic was unfortunately rained out, but the event still managed to raise over \$8,000 for the Cuda Women's Health Center. Also, the Turkey Open raised approximately \$1,000 for local food pantries.

A good bit of merchandise will be moved from Olde Barnstable to Hyannis for the winter months. The deadline for golf shop credit expenditures is December 31, 2022.

MOTION TO ADJOURN duly made BY Susanne Conley SECONDED by Geoff Converse.

Roll Call Vote: All in favor

Adjourn; 6:27 pm

Respectfully submitted

Susan Shanley

Public files are available for viewing during normal business hours

** Further detail may be obtained by viewing the video via Channel 18 on demand or at <http://www.townofbarnstable.us/GolfCommittee> **